

| ADMINISTRATION - BACHELOR'S DEGREE | C | H |
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| DISCIPLINE | | |
| MODULE I - FUNDAMENTALS OF MANAGEMENT | | |
| ADMINISTRATION AND ORGANIZATIONAL THEORY | 4 | 80 |
| PORTUGUESE: LANGUAGE AND COMMUNICATION* | 4 | 80 |
| ACCOUNTING | 4 | 80 |
| ECONOMICS* | 4 | 80 |
| BUSINESS MATHEMATICS | 4 | 80 |
| MODULE II - CONTEMPORARY MANAGEMENT | | |
| ORGANIZATIONAL CLIMATE AND CULTURE | 4 | 80 |
| BUSINESS LAW* | 4 | 80 |
| FUNDAMENTALS OF COSTS | 4 | 80 |
| FINANCIAL AND BUSINESS MATHEMATICS | 4 | 80 |
| CONTEMPORARY GLOBAL ISSUES* | 4 | 80 |
| MODULE III - INTRODUCTION TO ORGANIZATIONAL PROCESS MANAGEMENT | | |
| SHORT-TERM FINANCE | 4 | 80 |
| PEOPLE MANAGEMENT AND LABOR RELATIONS | 4 | 80 |
| MARKETING | 4 | 80 |
| ORGANIZATIONAL PROCESSES | 4 | 80 |
| INTEGRATIVE PROJECT I | 4 | 80 |
| MODULE IV - DEVELOPMENT OF ORGANIZATIONAL PROCESS MANAGEMENT | | |
| SUPPLY CHAIN | 4 | 80 |
| STATISTICS AND PROBABILITY | 4 | 80 |
| LONG-TERM FINANCE | 4 | 80 |
| SERVICE MANAGEMENT | 4 | 80 |
| INTEGRATIVE PROJECT II | 4 | 80 |
| MODULE V - STRATEGIES AND COMPETITIVENESS | | |
| PROJECT MANAGEMENT | 4 | 80 |
| OPERATIONS AND LOGISTICS MANAGEMENT | 4 | 80 |
| SALES MANAGEMENT | 4 | 80 |
| STRATEGIC MANAGEMENT* | 4 | 80 |
| MODULE VI - MARKET STRATEGIES AND DYNAMICS | | |
| MARKETING STRATEGIES | 4 | 80 |
| ENTREPRENEURIAL EXPERIENCE | 4 | 80 |
| NEGOTIATION AND DECISION MAKING | 4 | 80 |
| LAB PRACTICE | 4 | 80 |
| MODULE VII - IDENTIFYING BUSINESS AND OPPORTUNITIES | | |
| INTERNATIONAL TRADE* | 4 | 80 |
| ENTREPRENEURSHIP, CREATIVITY AND INNOVATION | 4 | 80 |
| LEADERSHIP AND CHALLENGES FOR STRATEGIC PEOPLE MANAGEMENT | 4 | 80 |
| OPTIONAL DISCIPLINE | 4 | 80 |
| INTEGRATIVE PROJECT III | 4 | 80 |

| MODULE VIII - DEVELOPING BUSINESS AND OPORTUNITIES | | |
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| CONTROLLERSHIP AND INFORMATION SYSTEMS | 4 | 80 |
| SOCIAL ENTREPRENEURSHIP AND SUSTAINABILITY | 4 | 80 |
| MARKET INTELLIGENCE AND RESEARCH | 4 | 80 |
| INTEGRATIVE PROJECT IV | 4 | 80 |
| FINAL PAPER | 4 | 80 |